

**SPECIALISTS FOR  
TECHNICAL GASES****MODULAR SYSTEMS****PLANT  
CONSTRUCTION****AFTER SALES  
SERVICES**

CRYOTEC Anlagenbau GmbH was founded in 1995 and is a member of EPC Group since 2009. The company, situated in Wurzen, Saxony, is specialized on innovative solutions for air separation plants and plants for the creation of technical gases. At its headquarter in Wurzen the company owns more than 2,000m<sup>2</sup> (21,500 sqft) of production area and more than 5,0000 m<sup>2</sup> (53,500 sqft) of storage space. Thanks to this CRYOTEC Anlagenbau GmbH is able to realize its numerous international projects directly in-house. The company supports its clients beginning with the engineering, over the manufacturing, montage and commissioning and even offers after-sales services. Doing this CRYOTEC Anlagenbau GmbH can always offer highest economic feasibility, fulfill environmental requirements and provide its clients with tailor-made solutions.

We are currently looking for an:

## SALES ENGINEER

### YOUR RESPONSIBILITIES

- Customer support and acquisition
- Development of engineering projects (conception, basic, detail, turn-key)
- Presentation of our company and portfolio
- Development of customer-specific solutions and preparation of offers in coordination with technical departments
- Organization and realization of trade fairs and conferences
- Market analysis and evaluations as well as presentations

### YOUR QUALIFICATIONS

- University degree (e.g. Engineering)
- Working experience in sales of technical plants and equipment
- Strong communication skills and a high degree of customer focus
- Ability to work in a team, flexibility and interest in varied tasks
- Ability to work independently, result-oriented and a profound sense of responsibility
- Willingness to travel to support project deployments
- Good knowledge of MS Office, MS Project and CAD systems
- Good language skills in English, further languages (i.e. French or Russian) are an advantage

A Member of  
**EPC** GROUP



**>1,000**  
Projects



**>40**  
Engineers &  
Specialists



**145**  
Years of  
Experience

## WHAT WE OFFER

- Family-owned business
- Flat hierarchies
- Harmonious working environment in committed teams
- Long-term partnership
- Varied tasks
- Flexible working hours
- Professional career opportunities
- Corporate pension provision
- Attractive salary and fringe benefits

**IF YOU ARE INTERESTED,  
WE ARE LOOKING FORWARD TO RECEIVING YOUR APPLICATION!**

(Preferably in electronic format, up to max. 10MB)



### CONTACT

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